

REQUEST FOR INFORMATION

ALL PAYER CLAIMS DATABASE

RFI 001-1213

Health Insurance Rate Review Division Arkansas Insurance Department

BACKGROUND

On September 23rd, 2013, the Health Insurance Rate Review Division (HIRRD) of the Arkansas Insurance Department (AID) received Cycle III grant funding (HHS Grants to States to Support Health Insurance Rate Review and Increase Transparency in Health Care Pricing).

A substantial portion of this grant is allocated to establish an 'ALL PAYER CLAIMS DATABASE' (APCD) within the State of Arkansas. On or about December 10th, 2013 an official Request for Proposal (RFP) will be issued by HIRRD for that purpose. The total APCD RFP award shall not exceed \$1.7 million.

QUALIFIED VENDORS

As a condition of the Cycle III grant, HHS has mandated that the Data Center for the APCD must be located at an academic or other non-profit institutions (Data Centers, section 2794(c)(1)(C)).

Applicants for the subsequent APCD RFP to be issued by HIRRD, **will be limited to academic institutions or non-profit organizations only** in order to comply with Cycle III grant guidelines.

Failure to respond to this RFI will not preclude a qualified vendor from submitting a proposal when the subsequent RFP is issued.

HIRRD understands that each respondent may not have relevant knowledge of or experience associated with each requirement that is contained in this RFI. Therefore, each response should contain only information with which the respondent has direct experience. A non-response should be signified by stating "not applicable".

INFORMATION TO BE PROVIDED

HIRRD is seeking information from qualified vendors for strategies that would be applicable to the design, governance, development, implementation and operation of an APCD. Information should include best practices and innovations in business models and service delivery. HIRRD is also interested in vendors experience with comparable programs in other states, whether with public or private enterprises. The information provided should include the following APCD project planning and strategies:

- How an assessment of the State's current insurance market and covered lives would be undertaken;
- Include recommended strategies for payers participation and education and include any barriers of payer reporting capabilities;
- Policies and procedures for the development of data submission rules with input from key stakeholders;
- Methods for data collection, consolidation and validation, including database structure and specifications; and,
- Uses, methodologies and recommendations for data analytics.

RFI RESPONSE REQUIREMENTS

The RFI response should include the following information:

- a) The vendor's name, place of business address(s), contact information, including representative name and alternative, if available, telephone number(s), and e-mail address(s);
- b) A statement of interest in the services outlined in this RFI, including an outline of a specific product, concept, technology, or approach that would meet the goals and requirements described in this RFI;
- c) Company references
- d) A description of the vendor's business and its experience as it relates to the services outlined in this RFI. This description should include a narrative explaining past experiences in which the vendor has engaged with health care payers, health care providers or government agencies in the area of data collection and dissemination. The vendor shall indicate any experience it has for services similar in nature to those described in this RFI;

****The RFI response should not include any pricing or budgetary information.

VENDOR COSTS

Vendors are responsible for all costs associated with preparing a response to this RFI. HIRRD will not be responsible for any vendor costs associated with preparing a response to this RFI.

QUESTIONS

Questions concerning this RFI should be submitted in writing via email to: Lowell.nicholas@arkansas.gov. If time permits, responses to questions received will be made by return e-mail to the sender.

RESPONSE SUBMISSION

Vendors responding to this RFI are requested to submit two (2) hard copies and one (1) electronic copy of its response. E-mail attachments are acceptable as an electronic response. Responses should be **six pages or less** in total length.

The vendor shall also submit an electronic redacted copy of the response suitable for release to the public. Any confidential or trade secret information should be either redacted or completely removed. The redacted response shall be marked as the "redacted" copy and contain a transmittal letter authorizing release of the redacted version of the response in the event HIRRD receives a public records request.

Responses to this RFI shall be submitted no later than 5:00 PM, CST, Wednesday, November 20, 2013. Responses shall be submitted to:

Lowell Nicholas
Deputy Commissioner
Rate Review Director
Arkansas Insurance Department
1200 W. Third, Suite 201
Little Rock, AR 72201
Lowell.nicholas@arkansas.gov